

# Lender-Mediated Report – November 2015

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE HOMETOWN ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.



## Share of Closed Sales that were Lender-Mediated: 25.2%



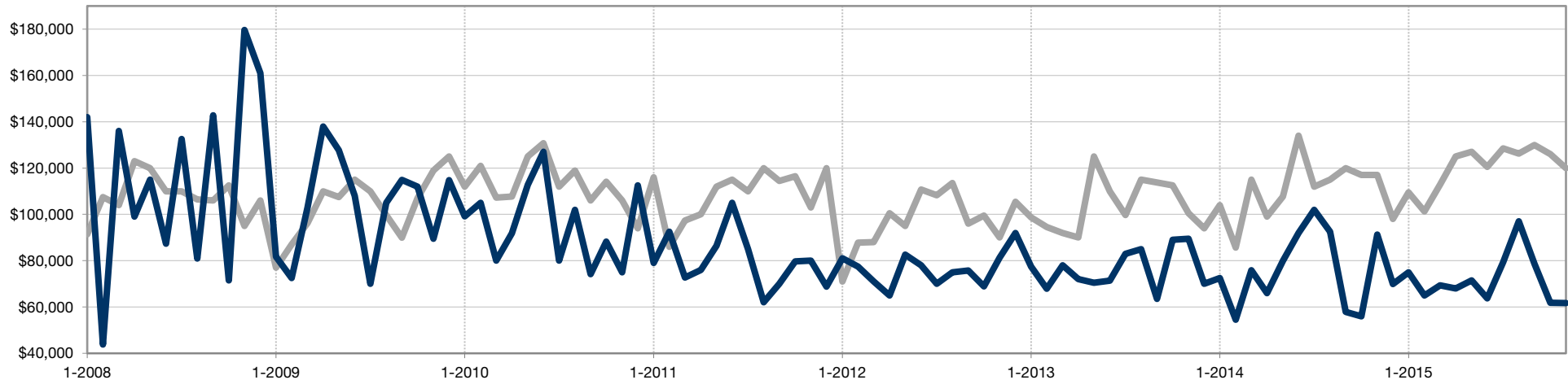
Closed Sales	11-2014	11-2015	+ / -
Traditional	109	107	-1.8%
REO	27	26	-3.7%
Short Sales	9	10	+11.1%
Total Market*	145	143	-1.4%

Median Sales Price	11-2014	11-2015	+ / -
Traditional	\$117,000	\$120,000	+2.6%
REO	\$85,011	\$57,250	-32.7%
Short Sales	\$120,000	\$65,250	-45.6%
Total Market*	\$110,000	\$107,000	-2.7%

\*Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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## November 2015

### Homes for Sale Current Month

### Closed Sales Last 12 Months

### Median Sales Price For the 12 Months Ending...

### Average Sales Price For the 12 Months Ending...

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2014			11-2015			11-2014			11-2015		
							Lender-Mediated	Traditional Properties	+/-	Lender-Mediated	Traditional Properties	+/-	Lender-Mediated	Traditional Properties	+/-	Lender-Mediated	Traditional Properties	+/-
Albany	1	0	0.0%	3	0	0.0%	\$143	\$0	-100.0%	\$127,450	\$160,000	+25.5%	\$0	\$0	--	\$127,450	\$163,333	+28.2%
Baileyville	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Baker, Leland	15	6	40.0%	28	6	21.4%	\$36,000	\$63,338	+75.9%	\$193,100	\$181,000	-6.3%	\$53,239	\$87,329	+64.0%	\$183,220	\$188,827	+3.1%
Balance of DeKalb County	0	0	--	0	0	--	\$230,000	\$0	-100.0%	\$0	\$0	--	\$230,000	\$0	-100.0%	\$0	\$0	--
Byron	20	1	5.0%	47	9	19.1%	\$100,400	\$100,619	+0.2%	\$140,500	\$167,500	+19.2%	\$97,700	\$105,791	+8.3%	\$168,595	\$171,842	+1.9%
Chana	4	1	25.0%	9	2	22.2%	\$18,650	\$117,500	+530.0%	\$107,250	\$164,000	+52.9%	\$25,383	\$117,500	+362.9%	\$120,706	\$160,000	+32.6%
Clare	1	0	0.0%	1	0	0.0%	\$112,750	\$0	-100.0%	\$192,500	\$150,000	-22.1%	\$0	\$0	--	\$192,500	\$150,000	-22.1%
Coleta	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Cortland	14	5	35.7%	79	35	44.3%	\$123,000	\$115,500	-6.1%	\$140,000	\$149,250	+6.6%	\$114,222	\$111,849	-2.1%	\$139,684	\$148,006	+6.0%
Creston	5	1	20.0%	12	3	25.0%	\$49,000	\$37,100	-24.3%	\$115,000	\$129,000	+12.2%	\$49,000	\$34,402	-29.8%	\$109,200	\$131,600	+20.5%
Davis Junction	9	3	33.3%	18	8	44.4%	\$101,000	\$119,500	+18.3%	\$160,000	\$145,700	-8.9%	\$98,324	\$115,075	+17.0%	\$152,891	\$178,830	+17.0%
De Kalb	153	30	19.6%	356	96	27.0%	\$86,750	\$83,000	-4.3%	\$142,250	\$140,000	-1.6%	\$98,164	\$96,449	-1.7%	\$146,004	\$148,881	+2.0%
Deer Grove	2	0	0.0%	1	0	0.0%	\$0	\$0	--	\$0	\$138,000	--	\$0	\$0	--	\$0	\$138,000	--
Dixon, Nelson	137	15	10.9%	251	28	11.2%	\$45,000	\$38,400	-14.7%	\$104,000	\$100,000	-3.8%	\$64,193	\$53,277	-17.0%	\$116,381	\$120,095	+3.2%
Eldena	0	0	--	1	0	0.0%	\$0	\$0	--	\$110,000	\$60,000	-45.5%	\$0	\$0	--	\$110,000	\$60,000	-45.5%
Elizabeth	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$0	\$155,000	--	\$0	\$0	--	\$0	\$155,000	--
Erie	2	1	50.0%	3	0	0.0%	\$0	\$0	--	\$90,500	\$130,000	+43.6%	\$0	\$0	--	\$90,500	\$169,000	+86.7%
Esmond	1	0	0.0%	7	2	28.6%	\$36,000	\$37,375	+3.8%	\$118,000	\$151,500	+28.4%	\$36,000	\$37,375	+3.8%	\$118,000	\$163,300	+38.4%
Fairdale	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Forreston	4	0	0.0%	6	0	0.0%	\$24,716	\$0	-100.0%	\$0	\$109,750	--	\$24,716	\$0	-100.0%	\$0	\$124,400	--
Fulton	1	0	0.0%	6	3	50.0%	\$112,001	\$50,000	-55.4%	\$80,000	\$90,000	+12.5%	\$112,001	\$49,167	-56.1%	\$75,959	\$91,667	+20.7%
Genoa	34	9	26.5%	96	28	29.2%	\$131,950	\$127,950	-3.0%	\$146,250	\$160,500	+9.7%	\$129,314	\$136,513	+5.6%	\$149,155	\$160,616	+7.7%
Harding, Earlville	24	3	12.5%	43	23	53.5%	\$41,100	\$60,000	+46.0%	\$115,000	\$127,500	+10.9%	\$67,321	\$64,167	-4.7%	\$130,567	\$146,501	+12.2%
Harmon	2	0	0.0%	2	0	0.0%	\$53,250	\$0	-100.0%	\$8,433	\$174,000	+1963.3%	\$53,250	\$0	-100.0%	\$8,433	\$174,000	+1963.3%
Hinckley	11	1	9.1%	49	13	26.5%	\$85,792	\$101,000	+17.7%	\$168,000	\$197,750	+17.7%	\$99,931	\$103,357	+3.4%	\$185,000	\$195,093	+5.5%
Kingston	11	1	9.1%	35	8	22.9%	\$107,500	\$77,000	-28.4%	\$179,900	\$210,000	+16.7%	\$116,840	\$94,425	-19.2%	\$181,527	\$204,426	+12.6%
Kirkland	13	3	23.1%	29	14	48.3%	\$84,000	\$94,550	+12.6%	\$114,900	\$123,000	+7.0%	\$91,665	\$103,014	+12.4%	\$120,840	\$125,793	+4.1%
Lake Carroll	23	0	0.0%	31	0	0.0%	\$0	\$0	--	\$210,000	\$310,100	+47.7%	\$0	\$0	--	\$240,335	\$331,700	+38.0%
Lake Summerset	12	3	25.0%	8	3	37.5%	\$193,624	\$62,501	-67.7%	\$210,175	\$149,000	-29.1%	\$193,624	\$57,667	-70.2%	\$202,463	\$211,780	+4.6%
Leaf River	6	1	16.7%	9	1	11.1%	\$100,750	\$20,000	-80.1%	\$150,000	\$104,250	-30.5%	\$100,750	\$20,000	-80.1%	\$150,000	\$154,113	+2.7%
Lee Center	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Lindenwood	1	0	0.0%	4	0	0.0%	\$110,000	\$0	-100.0%	\$147,500	\$170,000	+15.3%	\$92,467	\$0	-100.0%	\$147,500	\$170,225	+15.4%
Lowell, Tonica	5	2	40.0%	12	2	16.7%	\$78,000	\$36,500	-53.2%	\$89,900	\$76,950	-14.4%	\$75,149	\$36,500	-51.4%	\$117,985	\$119,070	+0.9%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -						
							Lender-Mediated		Traditional Properties		Lender-Mediated		Traditional Properties					
Lyndon	4	0	0.0%	3	1	33.3%	\$0	\$11,500	--	\$78,000	\$62,950	-19.3%	\$0	\$11,500	--	\$101,929	\$62,950	-38.2%
Malta	3	0	0.0%	21	5	23.8%	\$86,000	\$58,627	-31.8%	\$137,500	\$138,000	+0.4%	\$104,287	\$70,725	-32.2%	\$136,640	\$131,963	-3.4%
Milledgeville	6	1	16.7%	13	1	7.7%	\$20,400	\$57,015	+179.5%	\$57,500	\$61,500	+7.0%	\$20,400	\$57,015	+179.5%	\$61,250	\$60,392	-1.4%
Monroe Center	2	1	50.0%	7	3	42.9%	\$0	\$130,000	--	\$137,000	\$237,500	+73.4%	\$0	\$112,667	--	\$149,700	\$197,500	+31.9%
Morrison	44	1	2.3%	74	7	9.5%	\$19,850	\$33,000	+66.2%	\$81,500	\$95,000	+16.6%	\$19,850	\$40,216	+102.6%	\$105,378	\$111,633	+5.9%
Mount Morris	23	3	13.0%	49	6	12.2%	\$40,000	\$25,250	-36.9%	\$90,000	\$59,500	-33.9%	\$48,590	\$36,967	-23.9%	\$91,741	\$65,571	-28.5%
Nachusa	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$12,500	\$87,500	+600.0%	\$0	\$0	--	\$12,500	\$87,500	+600.0%
Oregon	37	3	8.1%	67	18	26.9%	\$58,900	\$56,500	-4.1%	\$153,450	\$120,000	-21.8%	\$88,035	\$80,373	-8.7%	\$136,927	\$121,270	-11.4%
Polo	28	3	10.7%	33	4	12.1%	\$28,000	\$23,500	-16.1%	\$73,450	\$91,500	+24.6%	\$42,508	\$23,375	-45.0%	\$83,697	\$97,633	+16.6%
Prophetstown	15	0	0.0%	16	1	6.3%	\$0	\$50,000	--	\$71,000	\$85,500	+20.4%	\$0	\$50,000	--	\$78,633	\$89,234	+13.5%
Rochelle, Flagg Center, Hillcrest, Kings	82	8	9.8%	142	31	21.8%	\$70,000	\$65,000	-7.1%	\$120,000	\$110,500	-7.9%	\$77,429	\$68,540	-11.5%	\$134,068	\$126,357	-5.8%
Rock Falls	77	3	3.9%	137	17	12.4%	\$39,861	\$36,000	-9.7%	\$69,000	\$82,000	+18.8%	\$40,628	\$33,245	-18.2%	\$77,455	\$94,013	+21.4%
Shabbona	9	0	0.0%	15	5	33.3%	\$94,827	\$52,000	-45.2%	\$140,000	\$146,500	+4.6%	\$94,827	\$54,747	-42.3%	\$138,433	\$153,450	+10.8%
Shannon	1	0	0.0%	5	0	0.0%	\$0	\$0	--	\$0	\$55,000	--	\$0	\$0	--	\$0	\$69,180	--
Somonauk	16	3	18.8%	39	10	25.6%	\$96,200	\$95,500	-0.7%	\$135,750	\$158,000	+16.4%	\$93,830	\$99,034	+5.5%	\$148,206	\$171,697	+15.9%
Sterling	130	7	5.4%	252	30	11.9%	\$44,250	\$30,000	-32.2%	\$83,500	\$88,250	+5.7%	\$56,729	\$40,868	-28.0%	\$104,816	\$107,109	+2.2%
Stillman Valley	5	0	0.0%	10	3	30.0%	\$69,000	\$75,000	+8.7%	\$163,750	\$157,155	-4.0%	\$90,860	\$80,818	-11.1%	\$176,445	\$141,165	-20.0%
Tampico	6	1	16.7%	12	3	25.0%	\$0	\$23,600	--	\$68,750	\$68,500	-0.4%	\$0	\$27,200	--	\$78,471	\$67,433	-14.1%
Waterman	14	0	0.0%	27	12	44.4%	\$72,500	\$105,266	+45.2%	\$80,500	\$105,000	+30.4%	\$80,816	\$118,892	+47.1%	\$107,500	\$114,083	+6.1%
Woosung	2	0	0.0%	1	0	0.0%	\$0	\$0	--	\$190,000	\$150,000	-21.1%	\$0	\$0	--	\$190,000	\$150,000	-21.1%